



VACANCY ANNOUNCEMENT

ALTA Computec PLC established its coffee export division (**LATA Agri Export**) 13 years ago and is now looking to expand its operations to meet the growing demand of its customers. Currently, the division is seeking for a highly dedicated and energetic candidate to fill the following vacant position:

Job Title: *Export Manager – Coffee Division*

Job Summary

We are seeking an experienced and dynamic Export Manager to join our growing Coffee Division at ALTA Computec. The successful candidate will play a pivotal role in expanding our reach in the global coffee market and ensuring the efficient export of our specialty coffee products.

Knowledge, abilities, and skills required

- Develop and implement strategic plans to expand the export market for LATA Agri Export's coffee division.
- Manage end-to-end export operations, including coordinating with washing stations in different parts of the country, quality control, and logistics teams.
- Identify and establish relationships with local & international buyers, distributors, and partners.
- Ensure compliance with international and National trade regulations and standards.
- Negotiate contracts and terms with clients to maximize profitability.
- Collaborate with the marketing team to promote LATA Agri Export's coffee products in global markets.
- Monitor market trends and local activities to identify new business opportunities.
- Provide regular reports on export performance and market analysis to senior management.

Qualification

- BA / MA degree in Business Administration, Marketing, Agricultural Economics, and / or related fields from a recognized university / college.

Experience

- 7 (Seven) years hands on experience for BA degree graduates or 4 (four) years for MA / MBA graduates out of which at least 3 years in managerial positions for an export related business.

Terms of employment ----- Permanent

Salary ----- Attractive & Negotiable

Duty Station ----- Addis Ababa

Interested applicants who can meet the above minimum requirements can submit their application, CVs and non-returnable photocopies of their credentials in person or send through Email within 15 (fifteen) calendar days of this announcement on Reporter News Paper.

Address: ALTA Computec Head Office, ALTA Building Ground floor Mexico Square, opposite Philips Building on the road to Balcha Hospital.

Email: HR@altacomputec.com; Tel. 011 551 9546 / 011 553 1874